## **Deloitte.**



## BC Women in Infrastructure

## **Digital Capital Projects:**

Using Analytics to make more informed decisions

May 27<sup>th</sup>, 2021



### Our Panel





Facilitator

Tara Rogers

Director, Financial Advisory

Infrastructure and Capital Projects

Tara is on the steering committee for BC WIN. She joined Deloitte in October 2020 and is focused on growing the Capital Projects practice within BC. Tara has 25+yrs experience in the infrastructure sector having worked in several different jurisdictions in a variety of different roles.



Subject Matter Expert

Guy Lembach

Partner, Financial Advisory

Infrastructure and Capital Projects

Guy Lembach is based in Calgary. Formally a professional engineer and practicing lawyer, Guy brings over 20+ years of practical experience in the engineering, construction, infrastructure and capital investment field(s) advising on project performance management, construction litigation support, and how organizations can use technology to enhance their delivery of services.



Subject Matter Expert

Angela Choi

Senior Manager, Financial Advisory

National Value Creation Services

Angela is a leader in PropTech M&A, operational and transformational real estate and operational strategy and has depth of expertise in guiding complex, multi-million dollar operational, facilities management and workplace projects. She enables successful organization- wide solutions that facilitates project alignment with the overarching strategy.



Subject Matter Expert

Karen Berkhout

VP, Marketing & Communications

IOTICITI

Karen has 20 years' experience leading high-performance teams in technology, financial services, airline, telecom, development, and the arts. Karen has broad expertise in strategic planning, marketing, corporate comms, M&A, and the execution of national and international programs.



Subject Matter Expert

Alessandra Toteda

Senior Manager, Financial Advisory

Financial Advisory Forensic

Alessandra is in the Intelligence Team of Deloitte's Forensic service line. Alessandra is a lawyer and member of the Law Society of Upper Canada. At Deloitte, she specializes in the collection and analysis of open-source information, including social media, traditional media, and deep and dark web intelligence collection.





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# Strategy to initiative for Infrastructure and Capital Projects

## Strategy to initiative | Overview





### **Strategy** strat·e·gy/'stradəjē

A method or plan chosen to bring about a desired future, such as achievement of a goal or solution to a problem.

(source: business dictionary.com)



## Capability ca·pa·bil·i·ty/ kā-pə-ˈbi-lə-tē

The ability to do something

(source: business dictionary.com)



The ability to \_\_\_\_\_ for \_\_\_\_ (achieving a goal/ or solving a problem) leveraging \_\_\_\_\_ (technology)



## Strategy to initiative | Initiative Example

The ability to easily access project performance data to drive effective decision making leveraging an integrated reporting platform



The ability to leverage real time data to increase field productivity by adopting field actualization technology

The ability to accelerate design to enhance capital efficiency by leveraging machine learning



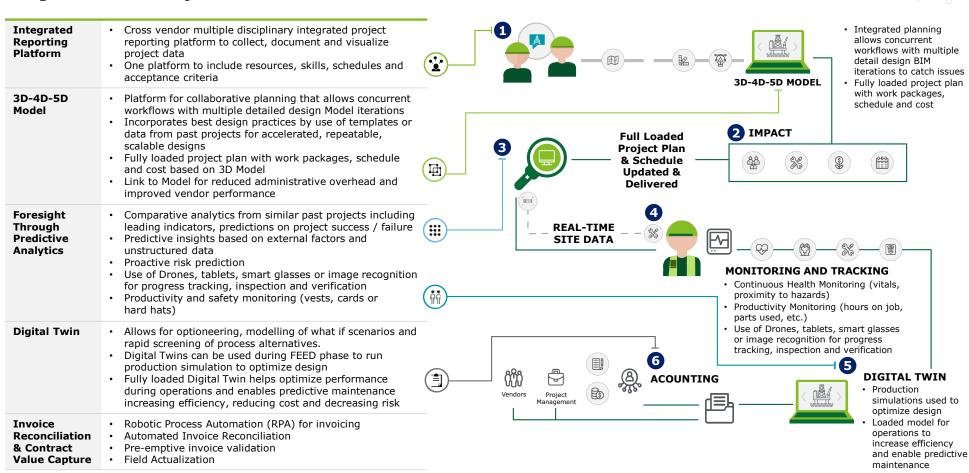




## Deloitte Vision of the Future

### Capital Projects

#### Insights into the Project Execution



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## Deloitte Vision | Lifecycle View

- WBS, estimate,

WBS and AWPs

schedule and AWPs

• 5D design aligned to

We imagine the future state digital capital project along its life cycle and how this might transform the core processes, the flow of information and the supporting back-office processes.







**Tracking** 





Drones and Image Recognition for inspection



Intelligent Asset Management

Strategy & Planning	Design	Procurement	Construction	Commissioning and Turnover
Integrated Planning Control and Decision Support				
Scalable Delivery	Artificial Intelligence	Real-time tracking	Integrated Data Platform	Predicative Maintenance
			Real-time Data Historic Predicted Data	
<ul> <li>Scale project delivery and system requirements using project risk and complexity</li> </ul>	<ul> <li>AI enables         accelerated project         delivery options to         include:         <ul> <li>Facility design</li> </ul> </li> </ul>	<ul> <li>Real time procurement tracking and warehouse management using RFID or similar</li> <li>Drone enabled site survey</li> </ul>	<ul> <li>PMIS set-up to support all aspects of project execution and oversight</li> <li>Drone enabled         <ul> <li>3 way verification of Site vs Fabrication shop vs Model</li> </ul> </li> </ul>	5D model based predictive maintenance and spare inventory management
Probabilistic economic model	Generation of all governance templates and content		- Progress Validation  - Safety validation using wearable technology (digital twinning)	

• Field actualization technology to enable real-time

data for: LEMS, progress, invoice validation

• 3D printing options for critical items or items

requiring reverse engineering

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## Scan the barcode below







What technology are you currently using:

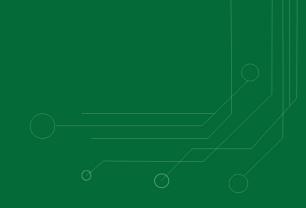
- a. PMIS
- b. Predictive Analytics
- c. 3D-4D-5D BIM
- d. Digtial Twin?
- e. Limited technology in my project management



What technology are you planning to use in the next 6mths to a year:

- a. PMIS
- b. Predictive Analytics
- c. 3D-4D-5D BIM
- d. Digtial Twin?
- e. No plans







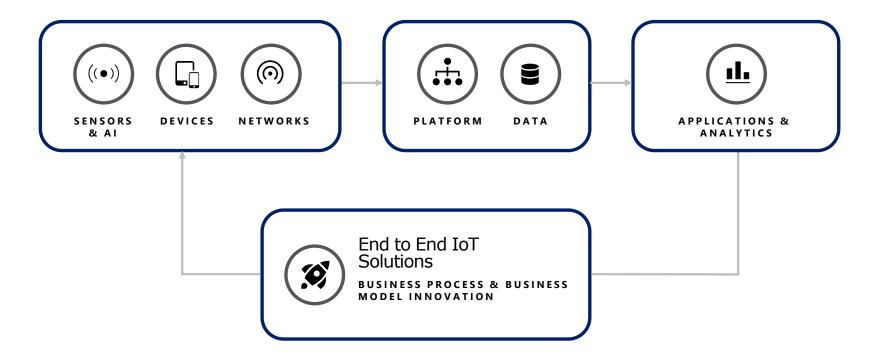
## Looking Ahead – Ioticiti

Do you use IoT in your home? E.g. Nest



## How exactly does IoT work?

The Internet of Things (IoT) is a world of intelligent, connected devices that generate data companies can use to transform business. Sensor networks and Artificial Intelligence feeds data architectures which can then be analyzed to reveal hidden insights that inform **accurate** decisions and actions in **real-time**.





#### Construction

#### **Current Environment and Challenges:**

- Industry often has labour/ skill shortages and as result is looking to further simplify and enable technology solutions;
- Workers are paid hourly and their **productivity** is essential for profitability, but is difficult to track;
- Health and safety is a major concern, whereby proper precautions must be in place and continuously evolving based on regulations;
- Construction projects are becoming more complex and economic uncertainty poses a risk to supply chain security making controlling costs a major concern; and
- Theft and material management critical for controlling costs and as a result, solutions for managing and tracking materials are becoming more essential.



Ioticiti Connect™ is a complete IoT solution that can be layered on multiple technologies operating on existing and/or new platforms.

#### **Safety and Emergency Response** Locate your workforce

- Geo-fencing around danger zones
- Reduce incident response times
- Reduce evacuation times
- Automatic safety equipment location

#### **Environmental & Site** Management

· Air quality monitoring enclosed areas or outside for ozone levels, smoke, concrete dust etc.

- Noise levels
- Spill detection, bin levels
- Weather (incl. wind/ fire) monitoring

#### **Material Monitoring and** Management

- · Supply chain delivery monitoring
- Inventory monitoring
- · Unauthorized detection/alerts
- · Theft detection and inventory control
- · Automatic detection of location of inventory



- · Fleet location and tracking
- Unauthorized entry detection/alerts
- Automatic location of safety equipment, high value tools or hazardous chemicals
- · Automatic detection of location of rental equipment
- Predictive malfunction alerts or overheating of machinery

#### **Workforce Monitoring**

- Worker location
- Clocking arrival, departure and time on site
- Contact tracing, including historical records of movements
- Site security and monitoring access
- Linking equipment/tool use to user credentials (e.g. authorized use, training certification, etc.
- Monitoring safety compliance, including wearing PPE
- Thermal heat monitoring



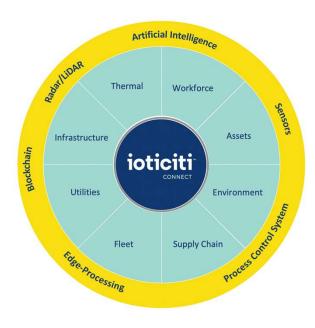


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## Making impact with IoT accelerators, solutions and tools

## ALL of Ioticiti's solutions come with the Ioticiti Connect IoT Platform and Process Control System





END-TO-END
INDUSTRIAL IOT
SOLUTION FROM ONE
PROVIDER

- Dispatch, monitor and report all worksite functions
- In house solutions use IoT sensors and AI for real-time data
- Improve safety, efficiency and sustainability of operations
- Holistic approach to IoT/AI solutions including network
- Ioticiti's Process Control System allows integration with all existing technologies (vendor agnostic)
- Protected and secure

### CONSTRUCTION USE CASES



#### Mobile HQ™

SMART JOBSITE TRAILER Our mobile data operations centre tracks all personnel, equipment, environ-mental factors & supply-chain onsite through sensors, AI, wearables, and fleet applications



#### **Ready-Mix**

FLEET/SUPPLY CHAIN APPLICATION

Ioticiti Connect™ for Ready Mix enables realtime dispatch, monitoring and reporting to ensure just-in-time delivery, verified amounts and quality – all timestamped and documented for invoicing and recordkeeping.





Are you using social media in your work?



## What is OPEN-SOURCE INTELLIGENCE

We collect and analyze publicly available information to help our clients get ahead of emerging risks, take advantage of opportunities, and make intelligent decisions that drive profitable outcomes.

We use an innovative combination of best-in-class technology and a team of intelligence analysts, forensic investigators, public relations professionals, and lawyers.

Leveraging more than 12 network analysis and social media collection and analysis tools, we can amass and analyse data from more than 650 million public sources covering more than 130 languages.

These data sources include social media networks, traditional and digital media, proprietary databases (e.g. corporate profiles) forums, blogs, deep and dark web sources, and Online chat boards.

### Deloitte Intelligence

Deloitte's Intelligence team collects and analyzes publicly available information to enable organizational decision-making. Valuable insight can be derived from collecting and analyzing publicly available information to get ahead of emerging risks, take advantage of opportunities, and make intelligence decisions that drive positive outcomes.



#### Reputation

Identify incidents and online chatter that can influence reputation or trust in the organization and its leaderships



#### **Financial Crime**

Identify indications of fraud, corruption, and connections to adverse parties by monitoring media and proprietary databases.



#### **Brand & Reputation**

Identify emerging signals that can influence reputation or trust in your brand or leadership



#### **Events**

Monitor and prepare for critical events to inform response strategies



#### **Extended Enterprise**

Identify risks related to third parties such as suppliers or partners



#### Workplace

Identify trends related to leadership, culture, workplace conduct and employee voices



#### **Sentiment Analysis**

Collect and analyse public sentiment, themes and key influencers driving the chatter about key events, programs and announcements.



### Innovation & Competition

Obtain insights on public sentiment around industry innovation and competitors

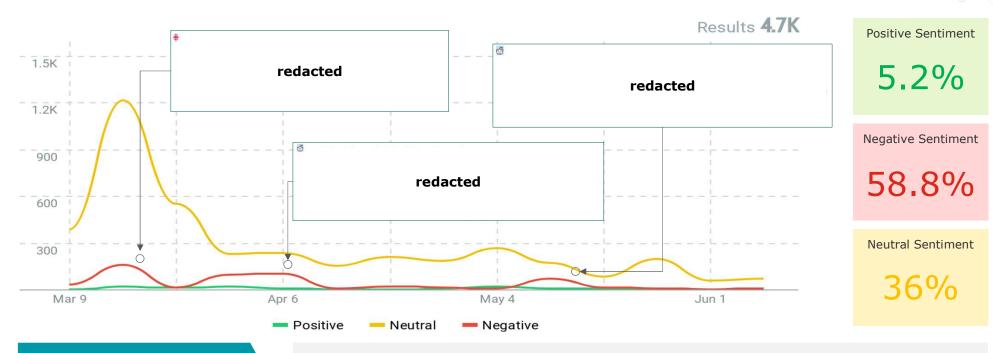


#### **Geospatial Analysis**

Use social media, satellite, and other geospatial data to monitor and understand geographic locations of interest

## Open-Source Intelligence | Example 1

Sentiment Analysis - "Next Normal" Workplace Research



#### **Themes Identified**

Physical Security in the Office Physical & Mental Health Remote Working & Productivity Public Transit & Building Access

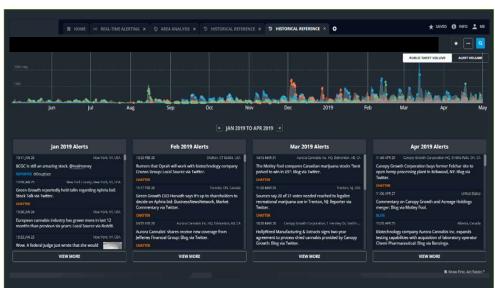
- Working from home is causing minor operational issues relating to IT & infrastructure, but overall is perceived by employees as increasing well-being and productivity.
- Apprehension towards the use of public transit and concerns over parking and building access once employees return to work.
- Concern over proximity issues in shared office spaces and in consistency of leadership over strategic approach to health and safety.

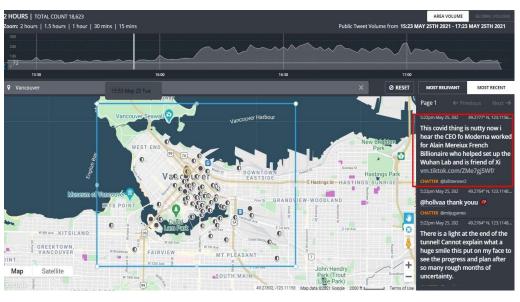




## Open-Source Intelligence | Example 2

Geospatial Analysis - Incident Response





#### **Process**

- · Rapid Mobilization
- Active Monitoring
- Geospatial Analysis
- Real-time Intelligence

- The client was concerned with damage to critical infrastructure and the safety of its employees as a result of protests near their facilities.
- · Over the course of 7 days, using urgent alerting and active monitoring technology, along with manual searches of relevant social media accounts, blogs and forums, Deloitte provided real-time intelligence regarding the situation on the ground, pulled from social media and satellite imagery.









## | Questions and Answers |







## | Thank you for your time and participation |

